



Eastern Computer Exchange, Inc.

105 Cascade Blvd., Milford CT 06460

Eastern Computer Exchange, Inc. is an Enterprise Solution Provider focused on the Complete Storage Infrastructure while providing best of breed Solutions.

- ❖ In Business since 1990. **Over 20 years!**
- ❖ Over 100 Petabytes of Storage sold and growing daily
- ❖ Total Business Revenues well over \$600,000,000 since inception.
- ❖ Core Business is Primary Storage, Backup, Recovery and Archive Data Solutions
- ❖ EMC Signature and VCE Partner, Cisco Premier ATP Partner , VMWare Premier Partner
- ❖ **Specialty Solutions:** VDI / Vsphere, VBlock, Data Center Virtualization, Data Center Migrations, Backup and Recovery/Archive and Mainframe.



Headquarters: Milford, Connecticut

Offices: New York, Ohio, Georgia, New Jersey, Massachusetts, Florida, Michigan and England, soon to be California.



300 Brickstone Square
Andover MA 01810



250 Monroe NW.,
Grand Rapids MI 49503



1 Wyedale London
Colney, Herts AL2 1TG



5 Concourse Pkwy.
Atlanta GA 30328



11 Penn Plaza
New York, NY 10001



4555 Lake Forest drive
Cincinnati OH 45242

Products include:

- ❖ All EMC products and services; including VCE Certified, Symmetrix V-Max, DMX, Clariion, Centera, Networker, Avamar, EDL, DD, VMware, RSA, GreenPlum, Documentum and SAN and NAS products
- ❖ Specialty focus on Backup, Recovery and Archive/Atmos
- ❖ VM Ware Premier Partner: Licenses and Services for V-Sphere and VDI
- ❖ Data Migration Tools –Mainframe SRDF, Avamar, San Copy, Open, Replicator and Recover Point
- ❖ Cisco ATP Premier Partner: UCS Servers, Networking, Wireless and switching solutions
- ❖ Data Mobility Products from Cisco, Ciena, Brocade, F5 and Netex
- ❖ Professional Services Staff to implement all of our Enterprise System solutions:

- Mainframe and Open System Tape Virtualization using DLM, DD880 (MF); Avamar (Open), DD880 (Open); EDL (Open) and EMC Centera for MF and Open
- Back-up Assessments
- Business Continuance Assessments
- Server/Storage Consolidation using VMWare
- Bandwidth Planning and Design
- Cisco Wireless Assessments
- Data Migration and Data Center Relocations
- SAN Storage Design and Implementation
- Application performance- GreenPlum
- All facets of Networking and Switching

