



## Eastern Computer Exchange, Inc. Joins the VMware Partner Professional Services Program

**June 15, 2016** — Eastern Computer Exchange, Inc. (“Eastern”) today announced that it has joined the VMware Partner Professional Services Program as an Enterprise Program partner. This membership demonstrates Eastern’s continued efforts to sell and deliver their own consulting services engagements, with an emphasis on moving customers to the Software-Defined Enterprise.

“Eastern is proud to be a part of VMware’s Partner Professional Services program, entering in at the Enterprise level. It is a testament to the level of commitment and investment we have made to VMware and our large, global and national customers. Our software defined datacenter (SDDC) specialty services team is transforming our customers’ businesses and we are excited about the additional resources and tools the PPSP program has equipped them with,” said Rick Westrate, Senior Vice President, Eastern Cloud Solutions Group, Eastern Computer Exchange.

“VMware is pleased to have Eastern join the VMware Partner Professional Services Program, which enables them to distinguish themselves by providing customers with a comprehensive solutions approach through the software-defined datacenter,” said Teri Bruns, Vice President, Partner Services, Worldwide Partner Organization, VMware. “We value our collaboration with Eastern, and look forward to our continued success together.”

Through services-focused training, access to VMware IP materials, and sales and delivery support, the VMware Partner Professional Services Program empowers VMware partners to create a profitable services practice, while continuing to drive customer adoption of VMware solutions.

For more information on the VMware Partner Professional Service Program, please visit <http://www.vmware.com/partners/ppsp>.

Learn more about the VMware Partner Network [here](#).

### About Eastern Computer Exchange

Eastern is a premier enterprise solutions provider with 26 years in the industry. Our team of experts bring years of industry experience in architecting, designing and deploying complex enterprise cloud, virtualization and mobility solutions. Our proven skills, methodologies and track record have helped enable our customers to quickly realize the business benefits of Software Defined Datacenter and Cloud Solutions. Eastern’s solutions based approach and powerful, customized financial analysis tools (TCO/ROI) work in concert with our end-to-end solution consulting & design expertise to drive maximum results for our Enterprise and Global customers.

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