

modernize.
automate.
transform.



The Eastern Approach to Workspace ONE: Your Workforce With a Digital Workspace

As employees are relying more and more on mobile devices and tablets, organizations are forced to adopt a more flexible workspace that meets the needs of today's business requirements.

Consider this: 60% of employees prefer to use their personal devices for both work and play, while the BYOD adoption rate has soared to nearly 70%.* The truth is, the traditional workspace is no longer an adequate environment for productivity.

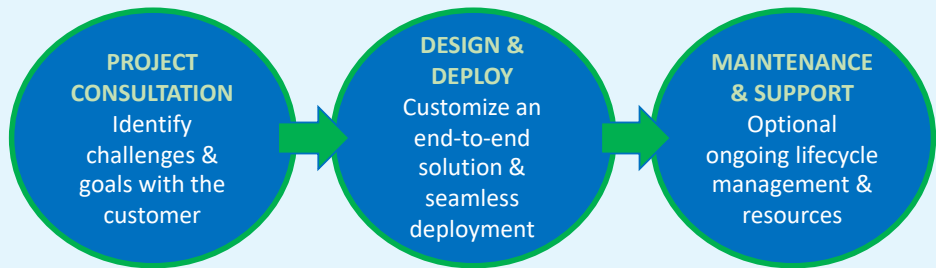
At Eastern Computer Exchange, we're helping organizations move to a modern, fully digital workspace environment with Workspace ONE from VMware. This unified enterprise-wide platform offers secure, single sign-on access to the apps and data employees need to be productive—anytime, on any device.

Workspace ONE delivers the following benefits:

- > Highly efficient endpoint strategy: With one cloud-based portal, organizations can monitor and manage all devices regardless of ownership model, while maintaining total employee privacy.
- > Greater employee productivity and satisfaction: Through a simple sign-on platform, employees can go to one place to access all their apps and data to better meet their workplace needs.
- > Improved security: Through conditional access policies based on users, devices or locations, IT can improve security and ensure compliance.
- > Lower costs: With unprecedented simplicity, flexibility, speed and scale, businesses can radically transform traditional VDI at a lower cost.

At Eastern Computer Exchange, we understand that planning and executing on a solution like Workspace ONE can be overwhelming. That is why we make the process as simple and expeditious as possible, so our customers can turn 'anytime, any device work' into reality.

Eastern's Approach for Customer Success



> Contact Eastern for a Digital and Workspace Assessment

* The rise of the Identity-defined Workspace. VMware. Retrieved July 25, 2017, from <https://www.vmware.com/content/dam/digitalmarketing/vmware/en/pdf/products/workspace-one/infographic-identity-defined-workspaces.pdf>.

EASTERN OFFERS:

- End user compute modernization solutions
- Private, public and hybrid cloud strategy and implementation
- Cloud management platform implementation
- DevOps strategy
- Hyper-converged infrastructure solutions
- Data center relocations and migrations
- Backup and recovery/archive
- Advanced networking expertise
- Specialized security solutions



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CASE STUDY: WORKSPACE ONE UEM MIGRATION FOR A GLOBAL FINANCIAL SERVICES COMPANY

> CHALLENGE

A global financial services company's current mobile device management provider was no longer meeting their requirements. They were looking to improve the consumerization of mobile devices and drive modern management of the Windows 10 Operating System from the cloud. Ultimately, the end goal was to equip the IT organization with better management capabilities while improving the user experience.

> SOLUTION

Eastern Computer designed and implemented a Software as a Service (SaaS)-based Workspace ONE Unified Endpoint Management (UEM) solution, formerly known as AirWatch, to further enhance their enterprise mobile and Windows 10 management capabilities.

This involved:

- > Coordination of a design workshop to identify security and application requirements
- > Development of a UEM model to manage employee- and corporate-owned devices
- > Implementation of a unified management process across mobile and desktop devices
- > Simplification of new device on-boarding to ensure a safe balance of access and security for better user experience
- > Migration of mobile and desktops from the old platform to Workspace ONE UEM
- > Knowledge transfer for ongoing management of iOS, Android and Windows Management
- > Post-deployment support for a period of 30 days

> OUTCOME

The engagement was completed on time and resulted in the following:

- > Implementation and integration of Workspace ONE with on-premise Active Directory and Office 365
- > Integration of 240 applications
- > Development of 200 business compliance, user work profiles and OS customization rules
- > Migration of 3000 mobile and desktop devices

WHY EASTERN?

Eastern has nearly three decades of experience providing end-to-end enterprise technology solutions to customers across the globe. A certified partner for industry-leading IT manufacturers, Eastern has a proven track record of designing and deploying complex enterprise Hybrid Cloud, Hyper-Converged, Server, Desktop, Elastic Cloud, Isilon and Backup and Recovery solutions.



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